

# **Technical Packet**







# Tony's Pizza Events Center • 800 The Midway • Salina, KS 67401 (P) 785-826-7200 • (F) 785-826-7207 www.TonysPizzaEventsCenter.com

## Facility Personnel

General Manager Susan Trafton Susan_Trafton@comcastspectacor.com	Director of Finance Crystal-Ann Machinjili CrystalAnn_Machinjili@comcastspectacor.com
Director of Marketing TBD	Director of Operations Mike Highsmith mike_highsmith@comcastspectacor.com
Director of Food & Beverage	
Alan Davis	Food & Beverage Manager
alan_davis@comcastspectacor.com	Christopher Cadle
	Christopher_Cadle@comcastspectacor.com
Box Office Manager	
Marideth Highsmith	Sales Manager
marideth_highsmith@comcastspectacor.com	Lee Gallion
	lee_gallion@comcastspectacor.com
Event Manager	
Derrick Young	Operations Manager
Derrick_Young@comcastspectacor.com	Keith Hall
	keith_hall@comcastspectacor.com

Marketing & Sales Coordinator Nick Floyd nick\_floyd@comcastspectacor.com

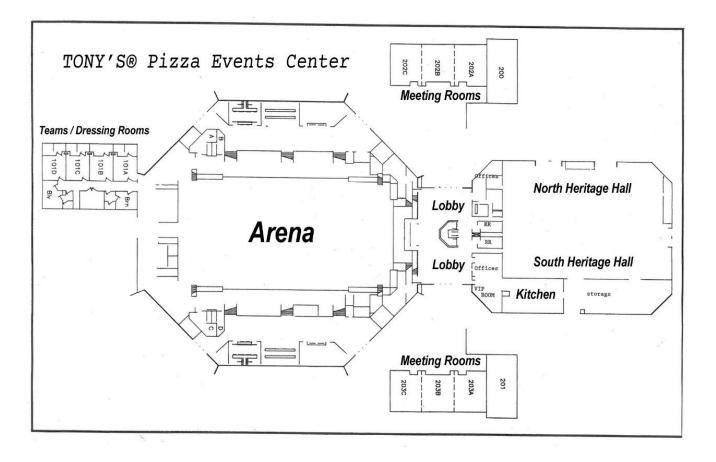




#### **Facility Description**

Tony's<sup>®</sup> Pizza Events Center, located in Salina, KS is comprised of a 7,357 seat multipurpose arena and Heritage Hall, a newly renovated 25,000+ square foot convention space. Nicknamed *Mid-America's Meeting Place*, the Tony's Pizza Events Center provides central Kansas a place to meet, play and experience events that enhance living in and visiting the City of Salina.

The City of Salina is the primary owner of Tony's Pizza Events Center. Spectra Venue Management (spectraexperiences.com) manages the Tony's Pizza Events Center as well as over 140 other public assembly facilities around the world.





## **Location & Directions**

Salina sits at the crossroads of Interstate 70 and Interstate 135 in Kansas. Tony's Pizza Events Center is located minutes away from the interstate.

#### <u>From I-70</u>

Exit from I-70 at Ohio Street. Once on Ohio Street, proceed south approximately three (3) miles until you reach The Midway. Make a right (west) onto The Midway and it will lead you directly to Tony's Pizza Events Center.

#### From I-135

Exit I-135 at Crawford St. From there go east approximately 2.5 miles to Ohio Street. Turn left (north) and proceed almost a mile to The Midway. Turn left on The Midway and it will lead you directly to Tony's Pizza Events Center.

#### **Parking**

Almost 3,700 parking spaces surround Tony's Pizza Events Center with additional parking available in the city parks adjacent to the building

World-Class entertainment has graced the stage of Tony's Pizza Events Center including national acts like:

-Alan Jackson

- -Darius Rucker -Disney Live -Theresa Caputo -Mannheim Steamroller -Blue Man Group
- -The Harlem Globtrotters -Rascal Flatts
- -Jeff Foxworthy & Larry the Cable Guy
- -Beach Boys & The Temptations



SPECTRA





# **Box Office**



## **Ticketing**

The box office at Tony's Pizza Events Center is fully computerized and powered by Spectra Ticketing & Fan Engagement ticketing software. The ticketing system provides standard and customized promoter reports including ticket audits and settlement reports.

Admission tickets for any event at Tony's Pizza Events Center must be sold through the Tony's Pizza Events Center box office which is fully equipped and staffed on site.

## **General Information**

Tony's Pizza Events Center box office is located outside the north and south entrances of Tony's Pizza Events Center.

Box Office Hours

Monday – Friday 8 a.m. – 5 p.m. Open at least one (1) hour prior to door opening for a scheduled event.

#### Accepted Method of Payments

The box office accepts all major credit cards and cash for ticket purchases. The Box Office does not accept checks.

#### Cancelled or Rescheduled Events

All ticket sales are final. However, refunds will be made available for cancelled events. Customers will automatically be refunded for cancelled events when paying with a credit card. Any other refunds will be handled at point of sale.

Tickets purchased to events that have been postponed will be honored at the new date and time.

## **Group Sales**

For most events, groups of 10 or more will receive a discount to ticketed events. Tony's Pizza Events Center group sales department actively pursues large groups to purchase tickets for certain events at the arena. Through an established list of group sales contacts, a group sales plan can be created to fit almost any event. Tony's Pizza Events Center can offer numerous opportunities to maximize ticket sales through numerous group sales avenues. To contact our group sales department call 785-826-7200.



# Marketing



## **Support**

Tony's Pizza Events Center has an in-house marketing agency to assist promoters with all marketing needs. Whether you need advertising, publicity and promotional assistance, or a-la-carte support, our staff is flexible and will tailor services to your needs.

## Salina, KS Marketing Information

- Total Population 47,336
- Median Age 37.1 years old
- Median Household Income \$44,710
- Per Capita Income \$23,425
- Ethnicity
  - White 86.2%
  - African American 3.7%
  - Asian 2.3%
  - Hispanic / Latino 10.7%
  - American Indian / Alaska Native .5%
  - Native Hawaiian & Pacific Islander .01 %
  - Identified by two or more 3.3%
- 3.1% Unemployment Rate
- Television is served from Wichita, KS, but advertising can be purchased locally
  - KWCH (CBS)
  - KAKE (ABC)
  - KSNW (FOX)
  - KSAS (CW)
  - KEUV (Univision)
  - KMTQ (my network TV)
- Salina area radio stations offer some locally produced programming.
  Eagle Communications & Rocking M Radio are the major groups.
- Salina Journal is the daily newspaper.





# Arena

#### **Specifications**

- Floor: 203' x 104' (21,113 ft.<sup>2</sup>)
- Ceiling Height 48'6" Grid Height 43'8"
- Roll-Up Door 14' W x 17'8" H
- 10 Clear Coms
- 6 Spotlights
- LED Instant On/Off Lights

#### **Rigging**

- 80,000 lbs. End Stage
- 100,000 lbs. Center Stage

#### Power

- Stage Left: 400 Amp 3 Phase 16 Series Camlock Connection
- Stage Right: 400 Amp 3 Phase 16 Series Camlock Connection 600 Amp 3 Phase 17 Series Camlock Connection
- Loading Dock Area: 50 Amp Shore Power

#### -Stage

- 76' wide x 48' deep (3,648 ft.<sup>2</sup>)
- Risers: (9) 4'x 8' x 8" (20) 4' x 8' 16"

#### (10) 4' x 8' x 24"



#### Inventory

- 8' Bike Rack Pieces: 46 = 448'
- Concession Stand (2) North and South Concourse
- (2) Basketball Courts
- (1,900) folding chairs:
- Forklifts
  - (1) 5,000 lb. with 15' lift
  - (1) 2,500 lb. with 9' lift
- Wireless Internet and hard lines available

## **Dressing Rooms/ Production**

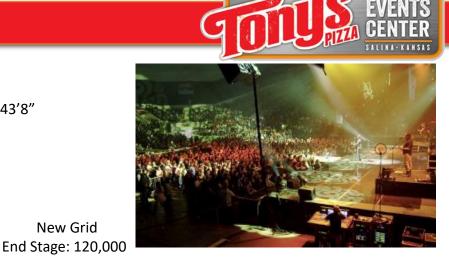
Star A: 18' x 13'6" (full restroom / shower) Star B: 20' x 14' (full restroom / shower) 140A: 24' x 80' (divided into four rooms at 24'x 20') 140B: 21'9" x 13'4" (full restroom / shower) 140C: 23'5" x 7' (full restroom / shower) 140D: 21'9" x 13'4" (full restroom / shower)

#### **Stagehands**

New Grid

- IATSE Local 464
- Hands, Riggers, Loaders
- Overtime (time and a half) is before 8 a.m. and after midnight. OT for each hand after 8 hours worked.
- Rates available upon request.
  - Drapery/Soft Goods
- House Curtain 120' x 30'
- In house Washer/Dryer
- Pipe and Drape 400'
- Standard Tables 8' (200)
- Round Tables 5' (125)

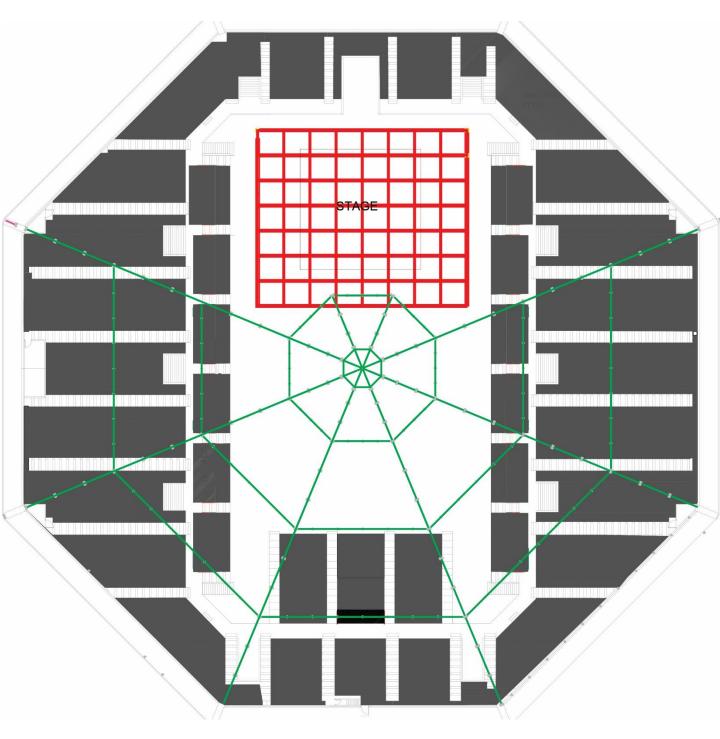




Arena Cont.



# Tony's Pizza Events Center Rigging Grid





# Arena Cont.



## **Seating Configuration**

The multipurpose arena offers a wide range of seating options able to host intimate events for 2,500 or large scale entertainment and sports events for over 6,500. The arena easily converts from an auditorium to sports facility to exhibition hall.

## Full House Capacity 6,083



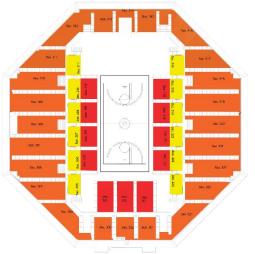
# Half House Capacity 4,178



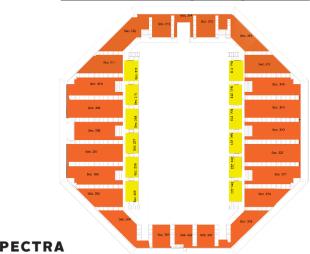
## Quarter House Capacity 3,234



## Basketball Capacity 6,219



## **Dirt Event Capacity 4,965**



# **Convention Space**

18,360 Square feet of column free space that can be halved or quartered to your specifications. Heritage Hall can accommodate 1,500 people with seating and staffing or host and elegant banquet for 800 people. Lighting and studio levels can be adjusted throughout the entire hall or differently in each section.

## **Specifications:**

- Whole 120' x 153' 18,360 ft.<sup>2</sup>
- Half: 60' x 153' 9,180 ft.<sup>2</sup>
- Quarter: 60' x 76' 4,550 ft.<sup>2</sup>
- 4' x 18' Overhead Door
- 17' Ceiling Height
- 200 Amp 2 Phase 16 Series Camlock Connection
- High-Speed Wireless Internet

# Catering:

Tony's Pizza Events Center offer full-service, inhouse catering for groups of any size. Conferences, trade shows, wedding receptions, company holiday parties, and much more have been attended at Tony's Pizza Events Center. Buffet or plated meal service for breakfast, lunch and dinner is available.



## **Meeting Rooms:**

Eight rooms located above the lobby at Tony's Pizza Events Center are perfect for meetings, luncheons, training sessions or seminars. The rooms can be utilized individually hosting up to 50 people in each combined to form two rooms large enough for your group of 200. Each rooms contain screens and projectors built into the ceiling. Audio and visual aids can be synced to play in each room or separately.







